



*American National Property
& Casualty Company*

Project Highlights

- **VSAM reporting**
- **Future DB2 reporting**
- **Web-based**
- **Legacy application conversion**
- **Quick ROI**

"The payback period on our investment (in UltraQuest) was only five months"

**Ed Messerly,
ANPAC**

American National Property & Casualty Company (ANPAC®) incorporated in 1973 by American National Insurance Company, was created to serve the property and casualty insurance needs of the parent company's life insurance customers. Today, ANPAC® offers affordable insurance products including automobile, homeowners, umbrella, boats, and recreational vehicles. In addition, ANPAC offers CHROME®, for specialty autos such as restored classic vehicles.

Prior to UltraQuest, ANPAC® was using another mainframe 4GL for reporting from their VSAM insurance files. The end users, from the Actuarial department, would use the syntax of the 4GL to create new ad hoc reports for their own analysis. Much of this analysis would be subsequently used in policy rate making.

Over time, the annual price of the software increased dramatically as the company increased the capacity of their mainframe hardware but without increasing their software reporting usage. Due to these spiraling software costs, ANPAC® began to look at alternatives.

Departments that use UltraQuest:

- **Actuarial**
- **Claims**

In their search for a replacement, they looked at several reporting products including the Web version of their existing mainframe 4GL. Based on their evaluation, ANPAC® found the Web version's reporting performance to be too slow. Surprisingly, they also discovered that there is considerable effort required to convert an existing mainframe data definition language file from the mainframe product to the Web, where they thought it should be transparent. In addition, the ANPAC® team evaluated several other products many of which required a significant amount of processing to be performed on the PC which led for reporting inefficiency when used against their large VSAM files.

After an extensive evaluation period, ANPAC® chose UltraQuest Reporter from Select Business Solutions as their new reporting solution for the actuarial and claims departments. Initially, they found that it was much easier to map to their VSAM with UltraQuest than with their prior product. Additionally, their end users claimed that UltraQuest had the best model to fit their needs, with the majority of the processing being performed on the mainframe for greater efficiency and faster response times. Furthermore, with the "point and click" user interface of the UltraQuest Report Wizard, accurate reports could be created easily in a fraction of the time required with their previous product.

Ed Messerly, VP - Information and General Services, stated, "our users are very happy with the performance and usability of UltraQuest." He added, "due to Select's flexible user-based pricing, the cost savings with UltraQuest have allowed us to purchase the UltraQuest DB2 interface for access to DB2 as we transition to it from VSAM. I am impressed that we have experienced such significant savings with UltraQuest licensing and implementation that the payback period on our investment was only five months."

To obtain more information, please contact **Select Business Solutions at 888-472-7347 or at www.selectbs.com**.

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